

Powered by Exabel

Generate alpha with real-time consumer spending data

### **Data Science Team Not Required**

We've done the backtesting, model building and contextualizing so you get immediate, actionable value with instant visibility to real-time spending trends via web-based dashboards with pre-built models



SCREEN FOR LIKELY
EARNINGS SURPRISES WITH
DAILY UPDATING MODELS



GAIN CONFIDENCE WITH FULLY BACKTESTED FORECASTS



IDENTIFY AND MONITOR
KEY METRICS NOT PRICED
INTO MARKET

## NEAR REAL-TIME INDUSTRY, SECTOR, AND COMPANY PERFORMANCE SIGNALS

Track against street consensus weeks ahead of earnings calls

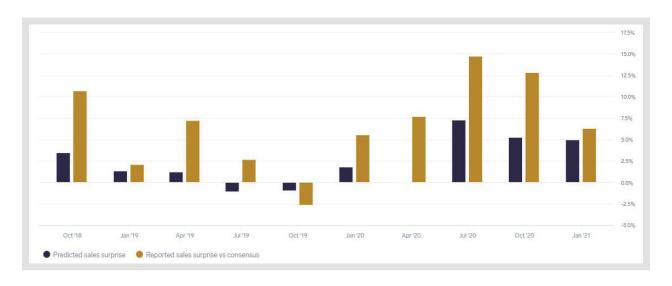
Modeled forecasts predict the likelihood and magnitude of beats, meets, and misses Quickly access backtesting insights, online and offline splits, and brand level data

Debit and credit card tr	ansactions from 1010data												Last data point from 1	6 Mar 2021 Columns
	Fiscal quarter sales YoY						Fiscal quarter			Evaluation metrics				Financials
Company	Quarter end	Report date	Card spending	Consensus sales	Predicted sales	Predicted delta	Beat	Meet	Miss	Days with data	Sales correlation	Surprise correlation	Number of analysts	Market Cap \$M
ZM	30 Apr 2021	02 Jun 2021	600.6%	175.5%	213.1%	37.6pp	63.7%	8.2%	28.1%	44	0.78	_	23	76 423
PINS	31 Mar 2021	20 May 2021	153.3%	73.2%	93.8%	20.6pp	85.0%	6.9%	8.0%	61	0.79	-	24	38 872
OSTK	31 Mar 2021	06 May 2021	118.0%	66.1%	84.0%	17.8pp	60.0%	18.2%	21.8%	75	0.99	0.90	6	3 625
NLS	31 Mar 2021	10 May 2021	169.7%	67.2%	82.9%	15.7pp	64.5%	17.3%	18.2%	75	0.99	0.72	5	552
FNKO	31 Mar 2021	13 May 2021	330.4%	29.9%	42.9%	13.0pp	89.5%	4.1%	6.5%	75	-0.23	0.86	9	637
TSLA	31 Mar 2021	05 May 2021	101.8%	70.5%	82.9%	12.3pp	79.4%	12.0%	8.5%	75	0.64	0.33	16	628 579
MED	31 Mar 2021	05 May 2021	95.7%	55.1%	67.4%	12.3pp	82.9%	9.1%	8.0%	73	0.96	0.89	4	2 806
TSCO	27 Mar 2021	29 Apr 2021	64.0%	24.4%	36.6%	12.2pp	64.6%	25.4%	10.0%	80	0.99	0.93	27	20 118
LOVE	31 Jan 2021	15 Apr 2021	103.1%	26.0%	37.4%	11.4pp	54.2%	13.2%	32.6%	90	-0.22	0.99	7	913
300S	28 Mar 2021	02 Jun 2021	109.0%	21.3%	31.7%	10.5pp	90.9%	3.6%	5.4%	71	-0.59	0.76	15	2 599
TDOC	31 Mar 2021	04 May 2021	182.0%	150.0%	160.4%	10.4pp	63.1%	25.8%	11.0%	75	0.62	0.84	25	29 163
SPWH	30 Jan 2021	31 Mar 2021	57.4%	46.1%	56.1%	10.1pp	82.2%	10.3%	7.5%	90	1.00	0.95	5	757
SONO	03 Apr 2021	13 May 2021	163.5%	40.5%	50.2%	9.7pp	81.6%	8.9%	9.5%	71	-0.30	0.29	7	4 978
GPRO	31 Mar 2021	06 May 2021	157.9%	56.4%	65.8%	9.4pp	85.3%	7.0%	7.8%	75	0.46	0.47	5	1 660
GOLF	31 Mar 2021	13 May 2021	180.4%	22.2%	31.4%	9.2pp	82.6%	9.0%	8.4%	71	0.31	0.38	8	3 117
PRN	31 Mar 2021	05 May 2021	32.0%	25.0%	33.8%	8.8pp	84.3%	9.1%	6.6%	75	0.99	0.72	2	116
OOL	31 Mar 2021	22 Apr 2021	47.6%	23.4%	31.9%	8.5pp	84.1%	9.9%	6.0%	61	0.50	0.54	9	13 710

# **Backtesting Insights**

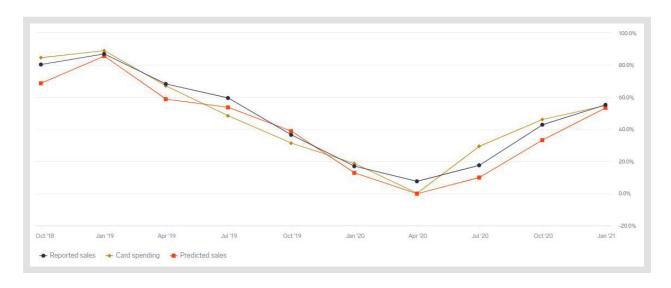
### **QUARTERLY SALES SURPRISE**

Track 1010data's model performance against consensus estimates to see where our data adds the most value



### YEAR-OVER-YEAR QUARTERLY SALES GROWTH

Quickly access the data and our models, so you understand our forecasts



For more than 20 years, 1010data has helped financial, retail and consumer goods customers monitor shifts in consumer demand and market conditions and rapidly respond with highly targeted strategies. The 1010data Insights Platform combines market intelligence, data management, granular enterprise analytics, and collaboration capabilities to empower better business outcomes. More than 900 of the world's foremost companies partner with 1010data to power smarter decisions.